

## INTRODUCTION

The overall aim of supply chain analysis (SCA) is to provide a market network baseline by connecting different types of market actors to guide evidence-based response actions by cash actors within Ethiopia.

Since 2020, REACH (an ACTED's Initiative) has been working in close collaboration with the Ethiopia Collaborative Cash Delivery (CCD) Network to launch and coordinate a Joint Market Monitoring Initiative (JMMI). However, there is currently no initiative undertaken to map supply chains and assess barriers and market integration throughout Ethiopia. Cash-based interventions require supply chains to function properly and to provide basic commodities continuously as any disruptions may affect the availability of basic goods, as well as commodity prices. To address the outlined information gaps, REACH launched and coordinated an SCA and route mapping in key food-insecure (IPC 3 or above)<sup>1</sup> zones in 11 regions of Ethiopia, to better understand whether current local market systems are vulnerable to breakdown when placed under stress.

Information was collected via individual interviews with purposely sampled consumers, retailers, wholesalers, and transporters who acted as individual informants (IIs) for their respective woredas. For commodity stock levels, the median stock levels were calculated for each item within each assessed woreda. National medians were calculated by a second median across all of the woreda-level medians. **Data collection took place between 14 and 31 March 2022. Findings are not generalisable and should rather be considered indicative only.**

More information on the methodology can be found in Annex 1 on page 6.

1. Other criteria, mainly accessibility and population size, were also considered when IPC information was not available.

2. The key commodities were selected as a sample from cereal, meat, fuel and hygienic items.

\*Findings are not generalisable to the region or zone level.

## Assessed commodities<sup>2</sup>

|       |           |
|-------|-----------|
| Maize | Charcoal  |
| Beef  | Bath soap |

## Individual Interviews (IIs)

|                      |    |                       |                         |
|----------------------|----|-----------------------|-------------------------|
| IIs with consumers   | 69 | IIs with transporters | 15                      |
| IIs with retailers   | 20 | Total of IIs          | 119                     |
| IIs with wholesalers | 15 | Assessed woreda/town  | <b>Dire Dawa urban*</b> |

## ASSESSED WOREDA



## MARKET FUNCTIONALITY

### AVAILABILITY

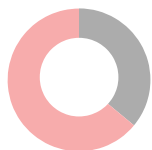
Reported availability of key items, by % of interviewed consumers:

#### Maize



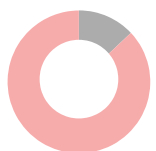
47% Widely available  
53% Limited availability  
0% Not available  
0% Don't know

#### Beef



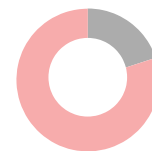
36% Widely available  
64% Limited availability  
0% Not available  
0% Don't know

#### Charcoal



13% Widely available  
87% Limited availability  
0% Not available  
0% Don't know

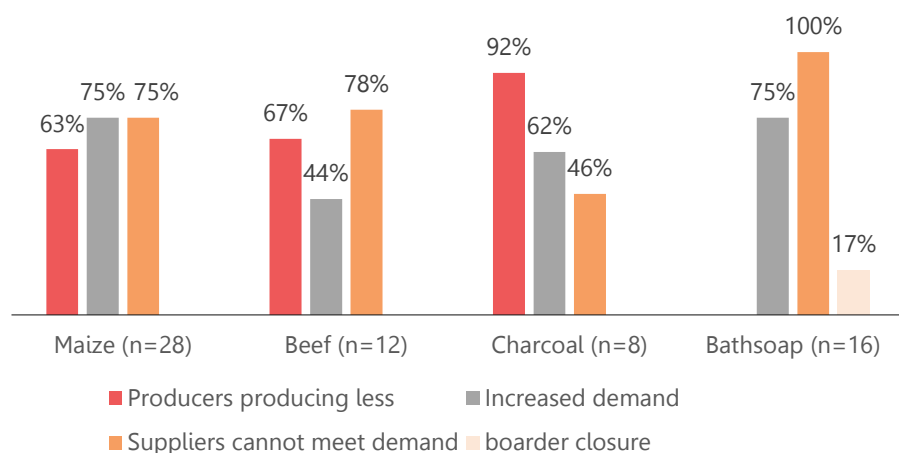
#### Bath soap



20% Widely available  
80% Limited availability  
0% Not available  
0% Don't know

### Main reasons for limited availability

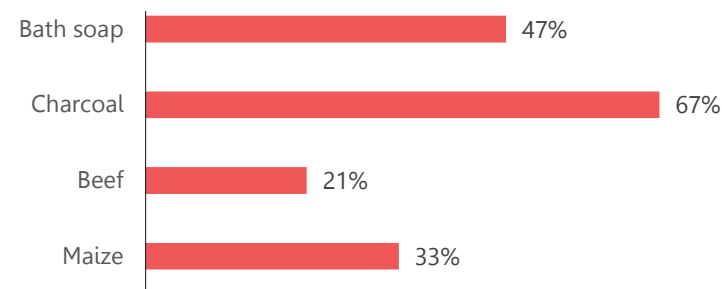
Main reasons for limited availability, by % of interviewed consumers reporting limited availability per key item<sup>3</sup>:



3. Percentages may add up to more than 100%, as respondents could choose more than one response

## AFFORDABILITY

% of consumers reporting **not** having been able to afford the following items consistently in the 30 days prior to data collection:



The most reported reason by interviewed consumers who reported **not** having been able to consistently afford in the 30 days prior to data collection:

|                 |   |      |                 |   |     |                          |   |     |                          |
|-----------------|---|------|-----------------|---|-----|--------------------------|---|-----|--------------------------|
| Maize (n=5)     | 1 | 100% | Prices too high | 2 | 40% | Fuel is expensive        | 2 | 20% | High transportation cost |
| Beef (n=3)      | 1 | 100% | Prices too high |   |     |                          |   |     |                          |
| Charcoal (n=10) | 1 | 90%  | Prices too high | 2 | 40% | High transportation cost | 3 | 30% | Fuel is expensive        |
| Bath soap (n=7) | 1 | 100% | Prices too high | 2 | 29% | High transportation cost | 3 | 14% | Fuel is expensive        |

## AVAILABLE STOCK AND TIME NEEDED TO RESTOCK

| Item               | Median level of stock remaining in store (days) | Amount of time needed to fully restock (days) |
|--------------------|---|---|
| <b>Retailers</b>   |   |   |
| Maize              | 22  | 25  |
| Beef               | 2   | 1   |
| Charcoal           | 5   | 5   |
| Bath soap          | 9   | 3   |
| <b>Wholesalers</b> |   |   |
| Maize              | 25  | 15  |
| Beef               | 1   | 1   |
| Charcoal           | 7   | 6   |
| Bath soap          | 5   | 5   |

Green = no issues (remaining stock > time needed to restock)

Yellow = supply chain limitations (remaining stock = time needed to restock)

Red = imminent shortage (remaining stock < time needed to restock)

# BARRIERS TO MARKET FUNCTIONALITY AND ACCESSING MARKET

## PHYSICAL BARRIERS<sup>4</sup>

**0%** of interviewed **consumers** reported **not** having been able to physically and safely reach their nearest marketplace in the 30 days prior to data collection.

**75%** (n=13) of interviewed **retailers** reported not having been able to physically and safely reach their nearest marketplace in the 30 days prior to data collection. The most reported barriers were:<sup>5</sup>

- 1 100% Curfew

**67%** (n=8) of interviewed **wholesalers** reported **not** having been able to physically and safely reach their nearest marketplace in the 30 days prior to data collection. The most reported barriers were:<sup>5</sup>

**7%** (n=1) of interviewed **transporters** reported **not** having been able to physically and safely reach their nearest marketplace in the 30 days prior to data collection. The most reported barriers were:<sup>5</sup>

- 1 100% Limited transport facility

- 1 75% Curfew
- 2 25% Damaged marketplace infrastructure

## SOCIAL BARRIERS<sup>4</sup>

**6%** (1) of interviewed **consumers** reported having faced discrimination/prejudice/poor treatment while accessing their nearest marketplace in the 30 days prior to data collection. The most reported barriers were:<sup>5</sup>

**20%** (n= 3) of the **transporters** reported to have faced discrimination/prejudice/poor treatment while accessing their nearest marketplace in the 30 days prior to data collection. The most reported barriers were:<sup>5</sup>

- 1 33% Ethnic prejudice<sup>6</sup>
- 2 33% Cultural prejudice<sup>7</sup>
- 3 33% Prefer not to answer

**0%** of interviewed **retailers** reported having faced discrimination/prejudice/poor treatment while accessing their nearest marketplace in the 30 days prior to data collection.

**0%** of interviewed **wholesalers** reported having faced discrimination/prejudice/poor treatment while accessing their nearest marketplace in the 30 days prior to data collection.

## FINANCIAL BARRIERS<sup>4</sup>

**35%** (n=6) of **retailers** reported that they were **not** consistently able to supply/sell key commodities to their market place in the 30 days prior to data collection. The main reasons mentioned were:

- 1 86% High transportation cost
- 2 43% Items have become unaffordable for consumers to purchase
- 2 43% High exchange rate

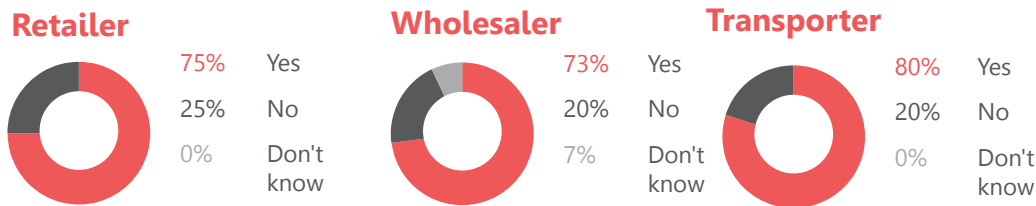
**33%** (n=4) of **wholesalers** reported that they were **not** consistently able to supply/sell key commodities to their market place in the 30 days prior to data collection. The main reasons mentioned were:

- 1 100% Items have become unaffordable for consumers to purchase
- 2 100% Lack of money to purchase items in the mounts needed
- 3 60% High exchange rate

**40%** (n=5) of **transporters** reported that they were **not** consistently able to supply/sell key commodities to their market place in the 30 days prior to data collection.

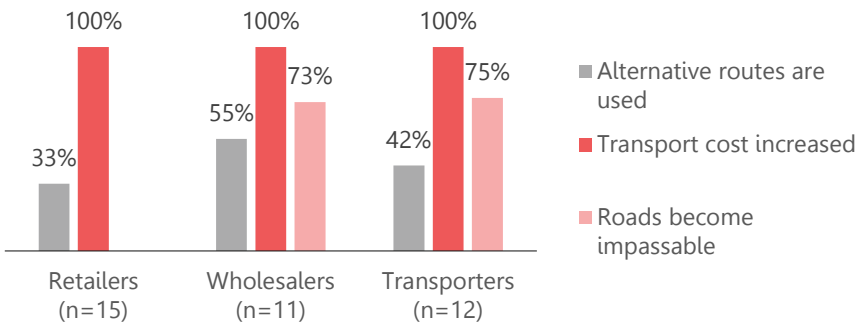
## EFFECTS OF SEASONAL CHANGE<sup>4</sup>

Proportion of retailers, wholesalers and transporters that reported perceiving a change of supply of key commodities depending on the (wet and dry) season:



## Effects of seasonal change on transportation<sup>4</sup>

Effects of seasonal change (in rainy season) on transportation, by % of interviewed retailers, wholesalers and transporters:<sup>5</sup>



4. Due to the small size of the subset for this indicator, results should be interpreted with caution

5. Percentages may add up to more than 100%, as respondents could choose more than one response

6. Ethnic prejudice is defined as negative opinion or attitude about people for belonging to a specific ethnic group.

7. Cultural prejudice is defined as negative opinion or attitude about people based on their culture.

## METHODOLOGY DETAILS

The methodology centred on structured interviews with purposely sampled retailers, wholesalers, transporters and consumers who acted as individual informants (IIs) for their respective woredas. Eleven woredas were selected from 11 regions of Ethiopia. The selection of woredas was based on different criteria. The first criterion consisted of targeting the woredas in crisis zones or zones experiencing food insecurity (Phase 3 or above according to the Integrated Food Security Phase Classification (IPC)) for the areas covered by IPC (October 2020). The second criterion was the representativeness of the assessment at national level by having one woreda in each region apart from Tigray, due to limited accessibility, and South West region, as it had only recently split from SNNP. In addition, woredas with higher population sizes were prioritised, and availability of markets and commodities, as well as physical accessibility and the availability of human resources to monitor the assessment, were also considered.

For purposes of collecting quantitative data, the population of interest comprised market actors (i.e., consumers, retailers, wholesalers, and transporters) involved in the sale of the four targeted key commodities (i.e., maize, beef/goat meat, charcoal, and bath soap), operating in and around the same main woredas. The key commodities were selected as a sample from cereal, meat, fuel and hygienic items. Goat meat was assessed in Mile and Dolo Ado and beef in the rest of the woredas given the availability of the meat types and the consumption pattern in the woredas. Consumer respondents were selected based on whether they regularly shopped in the assessed

marketplaces, assuming that they will have sufficient knowledge of the key commodities. Retailers, wholesalers, and transporters, on the other hand, were selected based on their involvement in the supply chains as either wholesalers, retailers or transporters of the assessed key commodities.

The unit of measurement for market actors was the woreda to match the unit of analysis. Within each targeted woreda, REACH enumerators were responsible for purposely identifying respondents to interview (for each of the 4 target commodities) along the supply chain that match the following criteria:

- Retailers who sell one or more assessed commodities directly to consumers
- Wholesalers who sell one or more assessed commodities directly to other traders
- Transporters who move the target commodities through, into, and out of Ethiopia
- Consumers who typically buy from small as well as large traders for consumption

For each selected key commodity, REACH interviewed a minimum of 15 consumers, 4 retailers, 3 wholesalers, and 3 transporters along the supply chain in each assessed woreda, resulting in a minimum of 100 total interviews per woreda. Data was collected between 14 and 31 March 2022. Findings are not generalisable and should rather be considered indicative only.

## Challenges & Limitations

- Only four items were assessed in each assessed woreda and the assessment should not be considered as generalisable to all the items available in the marketplaces.
- The sample size for retailers, wholesalers, and transporters in particular is small and results should be interpreted with caution.
- Findings are specific to the assessed woreda at the time of data collection and cannot be generalised to the regional level.



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### About REACH

REACH is a joint initiative that facilitates the development of information tools and products that enhance the capacity of aid actors to make evidence-based decisions in emergency, recovery, and development contexts. By doing so, REACH contributes to ensuring that communities affected by emergencies receive the support they need. All REACH activities are conducted in support to and within the framework of inter-agency aid coordination mechanisms.

For more information, please visit our website at [www.reach-initiative.org](http://www.reach-initiative.org) or follow us on Twitter at @REACH\_info.